

**Gross Earnings Endorsement Form (note 1)**  
**(Mercantile or Non-Manufacturing)**

i) Total Net Sales		x	
ii) Add: Other Earnings of the Business		x	<hr/>
		xx	
Less the cost of:			
(iii) Merchandise sold	x		
(iii) Packing materials	x		
(iv) Other materials and supplies consumed directly	x		
(v) Services purchased from outsiders for resale which do not continue under contract	x		
	<hr/>		
		(xx)	<hr/>
Defined Gross Earnings		xxx	<hr/>

**Notes**

(1) Assumes Ordinary Payroll Exclusion not taken